

# **Pre-Qualifying Requirements**

REF: TBSM/AFGHANISTAN/ETC/TENDER

DATE: 15.10.2012

**Sub: Receipt of equipment/ material at site, unloading, inspection, verification, storage, up-keeping during storage, erection, testing, commissioning and handing over of 220/20 kV substation at Charikar and 220/20 kV substation at Doshi in Afghanistan.**

Sealed Tenders (Under two part bid system) are invited from competent ETC contractors for receipt of equipment/ material at site, unloading, inspection, verification, storage, up-keeping during storage, erection, testing, commissioning and handing over of 220/20 kV substation at Charikar and 220/20 kV substation at Doshi in Afghanistan. Only those who are technically and financially capable to execute the Job and who fulfil the Qualifying Requirements [QR] given under are eligible to quote against the above NIT. Tenderers should submit their offer in a sealed envelope as per the procedure specified in tender documents. The QR of contractor for tender submission shall be as under:

- A. Vendors should have a minimum average annual turnover of **USD 315,166/ INR 16,792,047** for last three financial years ending on 31.03.12 and should submit audited balance sheet and Profit & Loss Account for last two financial years (2009-10, 2010-11 & 2011-12 or 2009, 2010 & 2011 as applicable)/ However, in case of contractors from Afghanistan, if audited balance sheets are not available, bidder may furnish annual financial statement certified by recognised finance practitioner for last three years ending not later than 31.03.2012 along with bank statement.
- B. Vendor should have successfully executed similar job (ref note below) during last seven years ending 30.09.12. Vendor should produce certification/proof in support of execution/executing similar package from user/end user and should be either of the following:
  - i. **Three similar jobs executed each costing not less than USD 168,089/ INR 8,955,758**
  - OR
  - ii. **Two similar jobs executed each costing not less than USD 210,111/ INR 11,194,698**
  - OR
  - iii. **One similar job executed costing not less than USD 336,177/ INR 17,911,517**
- C. Vendor should have earned profit in at least one year during last three financial years ending on 31.03.12.

**NOTE:**

- 1. Similar job shall mean bidders should have successfully executed erection, testing and commissioning of complete switchyard/substation of 110 kV ratings and above.

2. In case bidder does not have experience of testing & commissioning works of substation they should have a tie-up with agency for the same in form of contract agreement/ collaboration agreement/joint bidding/undertaking etc.. The agency should have experience of testing and commissioning works of complete switchyard/ substation of 110kV rating and above.
3. The word 'executed' means the bidder should have achieved the criteria specified in the PQR even if the total contract has not been completed or closed. Relevant documents (like order copies/ completion certificate) of bidders or its agency should be submitted with the bid.
4. For services to be performed in Afghanistan or en-route countries, the contractor/ sub-contractor shall be either from India or Afghanistan.
5. For converting values from any currency other than INR to USD for purpose of scrutinising offers against the PQR, the exchange rate (TT selling rate of SBI) as on schedule date of tender opening (Part-I, Technical bid) shall be considered. In case of non availability of TT selling rate of SBI for currency, BHEL shall have discretion to take conversion rate from another source.
6. Quotations received from bidders who do not fulfil the QR shall be summarily rejected without any further evaluation and information to bidders.
7. BHEL reserves the right to:
  - (a) Accept or reject any bid received at its discretion without assigning any reasons whatsoever.
  - (b) Postpone the above mentioned date, split and distribute the work among more than one bidder without assigning any reason whatsoever.
  - (c) May ask for further qualification during techno commercial scrutiny of bids received.
8. BHEL shall not be responsible for any delay, loss, damage for bids sent by post.
9. BHEL shall not be liable for any expenses incurred by bidder in preparation of bid irrespective of whether it is accepted or not.
10. Canvassing i.e. soliciting favour, seeking advantage etc. in any form is strictly prohibited and any bidder found to have engaged in canvassing shall be liable to have his bid rejected summarily.
11. If the bidder deliberately gives any wrong information in his tender to create in circumstances for the acceptance to his bid, BHEL reserves the right to reject such application.
12. Bidder's selection is subject to approval of BHEL's customer for this work i.e M/s Power Grid Corporation of India Limited.
13. All corrigendum, addendum, amendments and clarifications to this Tender will be hosted in web page, [www.bhel.com](http://www.bhel.com) and not in the newspaper. Bidders shall keep themselves updated with all such amendments.